e-Seikatsu Co., Ltd.



FY2009 Third-quarter Results

TSE Mothers 3796 January, 2009



Statements made at the meeting or included in this document that are not historical facts are forward looking statements about the future performance of e-Seikatsu Co., Ltd. You are cautioned that a number of factors could cause actual results to differ materially from those discussed in the forward looking statements.

Table of Contents



- Summary of Third-quarter Results for FYE Mar. 31, 2009
- → Forecast for FYE March 31, 2009
- Our Business Strategy & Outlook
- Appendix
 - 1. Business Overview
 - 2. Financial Data
 - 3. Company Profile



Summary of Third-quarter Results for FYE March 31, 2009

Summary of 3Q Results FYE March 2009 (1) Highlights



- Continued growth in quarterly revenue and operating profit
 - > 3Q Revenue (cumulative) ⇒ 1,628 million yen (3Q 2008: 1,393M yen, YOY +234M yen, +16.8%)
 - SQ Operating profit (cumulative) ⇒ 132 million yen (3Q 2008: △ 27M yen, YOY +160M yen)
- Steady increase in revenue from stock-type business (sum of the revenue from ASP Service, Network Solution, Yahoo! Media Solution, and Ad related service)
 - SQ Revenue (cumulative) ⇒ 1,472 million yen (3Q 2008:1,154M yen, YOY +317M yen, +27.5%)
- Further strengthening of sales force to support continued growth
 - Nagoya Office opened July 1, 2008 ⇒ growing client base and revenue in the Chukyo area
- Launching of new ASP Service products, while promoting sales expansion of existing products
 - Successful product launch and shift to sales promotion phase of <u>E-bukken</u> (property sales DB system), <u>ES-Management</u> (rental property management system), and <u>ES-SFA</u> (sales force automation tools)
 - Continued release of optional services for existing products to enhance functionality, thus further promoting sales.
 - * FY 2008 figures are non-consolidated results
 - * Figures rounded down to the nearest million yen

Summary of 3Q Results FYE March 2009 (2) Sales



ASP Solution Business 1,628M yen (+234M yen, 16.8% YOY increase)

ASP Service

814M yen (+260M yen, 46.9% YOY increase)

Client base (application basis)

1,659 companies / 2,320 stores (as of Dec. 2008)

Net Increase of 190 companies (402stores) from FYE March 2008

Monthly ARPU

Approx. 64,400yen/co. for the single month of Dec. 2008 (approx. 55,400yen/co. for the single month of Dec. 2007)

Network Solution

59M yen (\triangle 26M yen, 30.6% YOY decrease)

Advanced ASP Service

754M yen (+0.5M yen, 0.1% YOY increase)

- Steady stream of orders for Yahoo! Media Solution (Newly Built Homes Data Entry & Submission) business 519M yen (+67M yen, 15.0% YOY increase)
- Steady stream of orders for advertising related services (commission revenue, etc.) 80M yen (+16M yen, 25.7% YOY increase)
- ➤ Revenue from system development for large clients, etc.
 155M yen (△83M yen, 34.9% YOY decrease)
 - * FY 2008 figures are non-consolidated results

- 4 -

* Figures rounded down to the nearest million yen

Summary of 3Q Results FYE March 2009 (3) Revenue YOY Comparison



ASP Solution Business

	(Million yen)	3Q 2009 Results ①	3Q 2008 Results ②	YOY Change (1)-(2)	YOY Change %
Stock Elements	ASP Service	814	554	260	46.9%
% 1	Network Solution	59	85	△26	△30.6%
	A-ASP Service (Yahoo! Media Solution)	519	451	67	15.0%
	A-ASP Service (Ad related services)	80	63	16	25.7%
	Total	1,472	1,154	317	27.5%
Flow Elements ※2	A-ASP Service (System Development)	155	238	Δ83	△34.9%
	Total	1,628	1,393	234	16.8%

**1 Stock elements: Elements that bring in a stable level of monthly revenue based on ongoing contracts. Monthly revenue growth drivers are 1) increase in the number of clients and/or 2) contract ARPU increase. Our stock business allows for a steady growth of revenue by accumulating contracts.

X2 Flow elements: One time revenue based on delivery on each contract. Revenue increase depends on the number of contracts and contract amount,

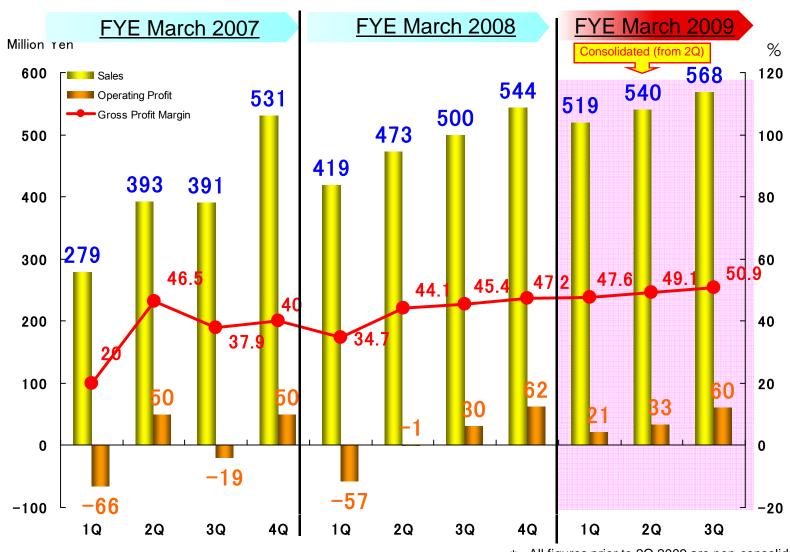
therefore, business results will fluctuate from quarter to quarter.

- * FY 2008 figures are non-consolidated results
- * Figures rounded down to the nearest million yen

Summary of 3Q Results FYE March 2009 (4) Quarterly results YOY Comparison



Steadily increasing Gross Profit Margin

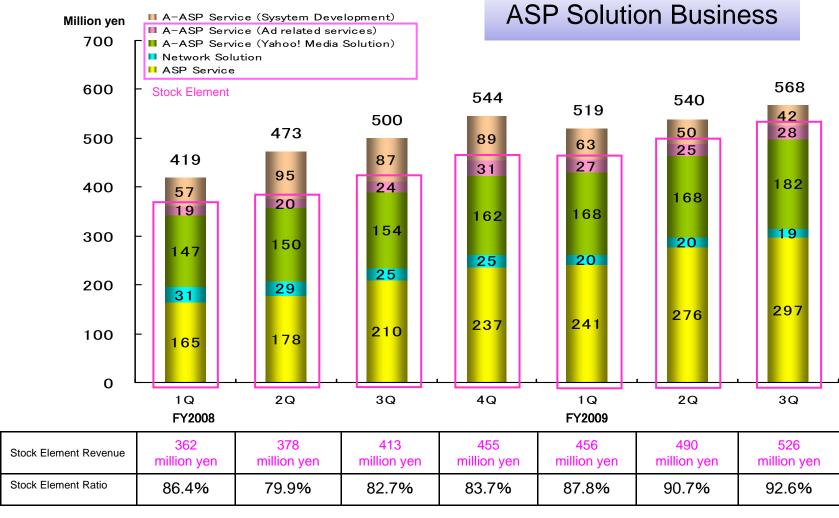


- All figures prior to 2Q 2009 are non-consolidated results
 - * Figures rounded down to the nearest million yen

Summary of 3Q Results FYE March 2009 (5) Sales Category Breakdown



Steadily increasing Stock Element Revenue



^{*} Stock element:

Elements that bring in a stable level of monthly revenue based on ongoing contracts. Monthly revenue growth drivers are 1) increase in the number of clients and/or 2) contract ARPU increase. Our stock business allows for a steady growth of revenue by accumulating contracts.

Stock Business Revenue = ASP Service + Network Solution + Yahoo! Media Solution + Advertising related services

Summary of 3Q Results FYE March 2009 (6) Consolidated Income Statement (YOY change)



(Million yen)	Apr. – Dec. 2007	Apr Dec. 2008	YOY Change	YOY Change %
Sales	1,393	1,628	235	16.9%
Gross profit	582	802	220	37.8%
Gross profit margin	41.8%	49.3%	_	_
Operating profit	△27	115	143	-
Operating profit margin	△2.0%	7.1%	_	-
Recurring profit	△25	116	142	1
Recurring profit margin	△1.8%	7.2%	_	-
Extraordinary gain	32	1	_	1
Extraordinary loss	3.4	0.3	Δ3.1	△91.5%
Net income	△6	50	56	_
Net income margin	△0.4%	3.1%	_	-

Key Points

- Profits improved due to operation efficiency.
- Extraordinary loss due to disposal of fixed assets.
- * FY 2008 figures are non-consolidated results
- * Figures rounded down to the nearest million yen

Summary of 3Q Results FYE March 2009 (7) Consolidated Balance Sheet (YOY change)



(Million yen)	Dec. 2007	Dec. 2008	YOY Change
Cash and Deposits	549	612	62
Other Current Assets	376	343	△33
PP&E	782	889	107
Assets Total	1,708	1,844	136
Current Liability	222	270	47
Non-Current Liability	43	74	30
Net assets Capital-Asset ratio	1,442 84.4%	1,500 81.3%	58 -
Liability and Net Assets total	1,708	1,844	136

Key Points

- Increase in PP&E due to additional in-house software development.
- Non-Current Liability increase due to increase in security money from clients. We continue to be debt free.
 - * FY 2008 figures are non-consolidated results
 - 9 -* Figures rounded down to the nearest million yen

Summary of 3Q Results FYE March 2009 (8) Consolidated Cash Flow Statement (YOY change)



(Million yen)	Apr Dec. 2007	Apr Dec. 2008
CF from Operating Activities	124	290
CF from Investing Activities	△135	△247
CF from Financing Activities	3	Δ6
Net increase in cash and cash equivalents (△decrease)	Δ6	36
Cash and Cash Equivalents (end of term)	549	612

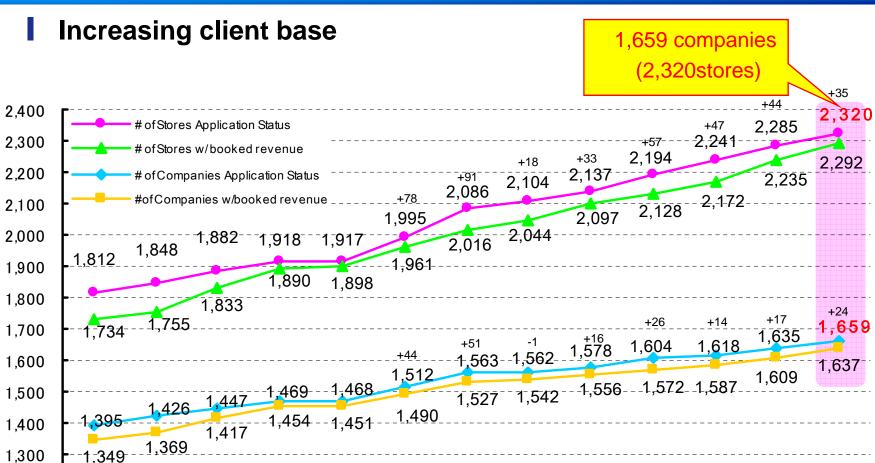
Key Points

Operating Activities

- Strong improvement in profit before taxes: 3Q FY2008 3Million yen / 3Q FY2009 116Million yen
 Investing Activities
- Extraordinary gain related to the sale of investment securities: 3Q FY2008 33Million yen / 3Q FY2009 NA
- In-house software development: 3Q FY2008 132Million yen / 3Q FY2009 149 Million yen
- Purchase of assets (HW/SW): 3Q FY2008 18Million yen / 3Q FY2009 41Million yen
 - * FY 2008 figures are non-consolidated results
 - * Figures rounded down to the nearest million yen

Summary of 3Q Results FYE March 2009 (9) Number of ASP Service Clients





Apr.2008

1.200

1,100

Dec.2007

Jun.2008

Jul.2008

Aug.2008

Sep.2008

Oct 2008

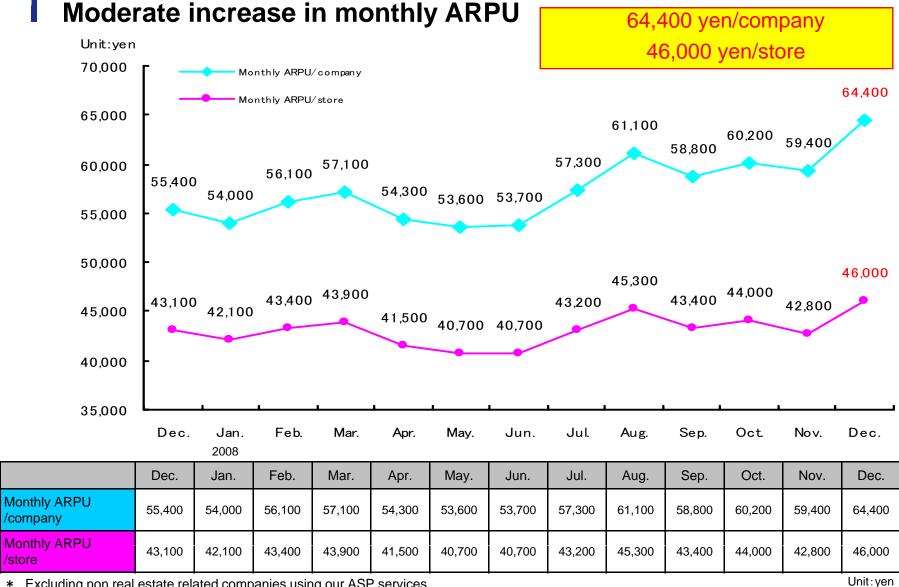
Dec.2008

Nov.2008

^{*} Excluding non real estate related companies using our ASP services

Summary of 3Q Results FYE March 2009 (10) ASP Service Monthly ARPU





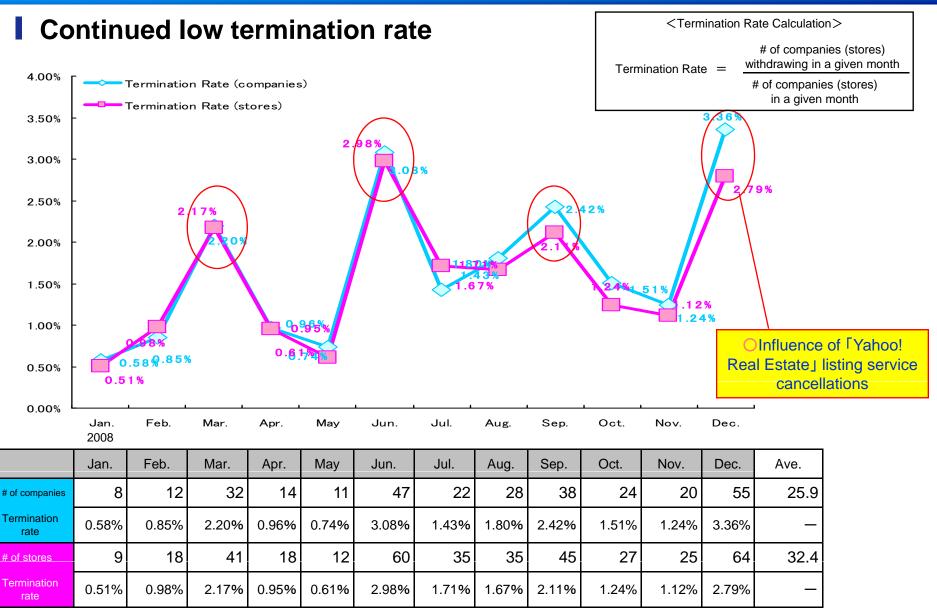
^{*} Excluding non real estate related companies using our ASP services

* Figures rounded down to the nearest million yen

- 12 -

Summary of 3Q Results FYE March 2009 (11) ASP Service Client Termination Rate







Generating Free Cashflow

- Increased revenue and gross profit margin
- Managing credit risk by incorporating advanced payment and security money policies for our ASP services
- Debt free
- Investment in the development of ASP Service products within cash flow from business activity

Financially Sound

Current Ratio: 353.8%

Capital Ratio:81.3%



Summary of 3Q Results FYE March 2009 (13) Resolution to purchase Treasury Stock



- Treasury stock purchased in 3Q 2009
- Total number of shares purchased: 215 shares
- Total purchased amount: 8,053,800yen
- Total treasury stock purchased as of Dec. 31, 2008 (cumulative)
- Total number of shares purchased: 743 shares
- Total purchased amount: 33,151,450yen
- Shares outstanding as of Dec. 31, 2008: 67,312 shares



FYE March 2009 Forecast

Forecast for FYE March 2009 (1) (Non-consolidated)



(Million yen)	FY2009 Forecast (①)	FY2008 Results (②)	Difference = 1 - 2	% Change = ① / ②
Sales	2,253 ~ 2,344	1,937	315 ~406	16.3% ~21.0%
Operating Profit	109 ~ 196	34	74 ~161	214.6% ~465.7%
Recurring Profit	109 ~ 196	39	69 ~ 156	179.5% ~402.5%
Net Income	62 ~ 111	33	28 ~77	86.2% ~233.4%

[※] There are no changes from the forecast figures disclosed on May 9, 2008

- 1. Actual sales results will markedly vary with the changing size of our sales force
- 2. The actual number of A-ASP service (client system development) deals may vary

[※] We are disclosing FY2009 Forecast figures as a range mostly due to the effects of the following variables;

X Figures rounded down to the nearest million yen

Forecast for FYE March 2009 (2) (Non-consolidated)





ASP Solution Business

(Million ye	en)	FY2009 Forecast (①)	FY2008 Results (②)	Difference = 1 - 2	% Change = 1 / 2
Stock Elements	ASP Service	1,298 ~ 1,368 790		507 ~ 577	64,1% ~73.0%
% 1	Network Solution	77	110	△33	△30.4%
	A-ASP Service (Yahoo! Media Solution)	600	613	Δ13	△2.3%
	A-ASP Service (Ad related services)	89	94	△5	△5.9%
	Total	2,064 ~ 2,134	1,610	453 ~523	28.2% ~32.5%
Flow Elements ※2	A-ASP Service (System Development)	189 ~ 210	327	△138 ~ △117	△42.3% ~△35.9%
Total		2,253 ~ 2,344	1,937	315 ~406	16.3% ~21.0%

^{**1} Stock elements: Elements that bring in a stable level of monthly revenue based on ongoing contracts. Monthly revenue growth drivers are 1) increase in the number of clients and/or 2) contract ARPU increase. Our stock business allows for a steady growth of revenue by accumulating contracts.

^{*2} Flow elements: One time revenue based on delivery on each contract. Revenue increase depends on the number of contracts and contract amount,

therefore, business results will fluctuate from quarter to quarter. - 18 -

<Income Statement>



(Million yen)	Consolidated FY2009 Forecast(1)	Non-consolidated FY2008 Results(②)	Difference = 1 - 2	% Change = 1) / 2
Sales	2,255 ~2,346	1,937	316 ~407	16.3% ~21.0%
Operating Profit	93 ~ 180	34	57 ~144	167.0% ~418.0%
Recurring Profit	93 ~ 180	39	53 ~140	137.2% ~360.2%
Net Income	46 ~ 95	33	12 ~61	36.6% ~183.8%

^{*} We are disclosing Consolidated FY2009 Forecast figures as a range mostly due to the effects of the following variables;

- 1. Actual sales results will markedly vary with the changing size of our sales force
- 2. The actual number of A-ASP service (client system development) deals may vary
- ※ FY2008 figures are Non-consolidated
- $\fine \fi Figures$ rounded down to the nearest million yen



Our Business Strategy & Outlook

Business Strategy & Outlook (1) Our Business Strategy



Expand and grow our client base

- Continue to focus on new client acquisition and increase the number of clients
- Strengthen our national sales coverage
- Provide a wider range of products to meet the demands of a broader range of clients
- Accelerate sales through new sales channels

Improve sales and operation efficiency

- Increase ARPU through up-selling efforts
- Shorten client acquisition lead time and improve cost control
- Improve product development efficiencies by utilizing development components

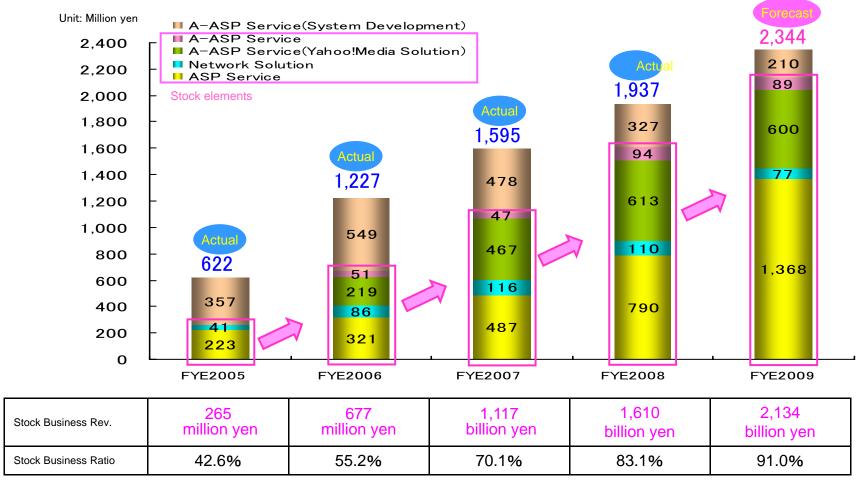
I Future growth

- We aim to become the de facto standard one-stop-solution for the real estate industry
- As we become the real estate industry DB platform, we can realize a market place for all real estate data and information

Business Strategy & Outlook (2) Sales Figures



Stock Business Revenue at the core of our sales growth



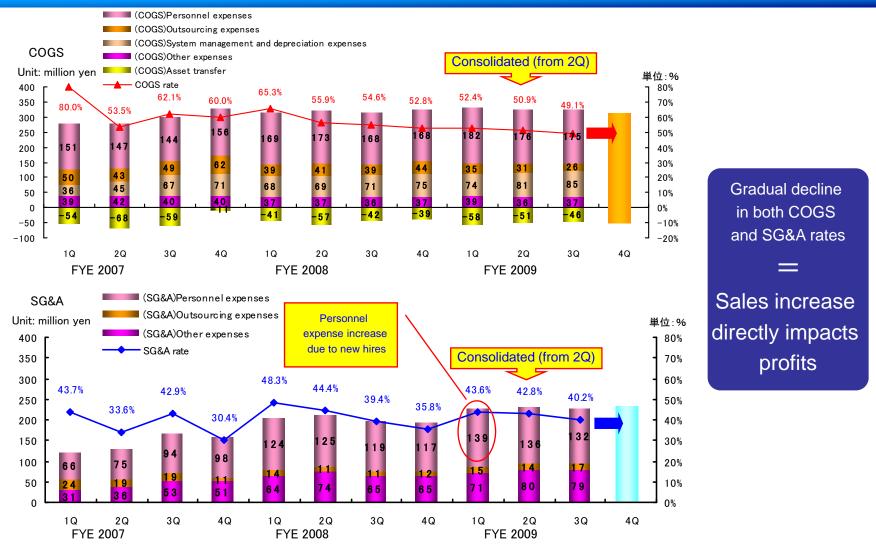
^{*} Stock Business Revenue = ASP Service + Network Solution + Yahoo! Media Solution + Advertising related services

^{*} FY2009 figures are based on the upper range of our FYE March 2009 forecast.

^{*} Figures rounded down the nearest million yen

Business Strategy & Outlook (3) Quarterly COGS/SG&A





* (SG&A) Outsourcing expenses: (COGS) Outsourcing expenses: (COGS) Asset transfer:

Advertising expenses, recruitment related expenses, consultant fees, payment commission, etc.

Outsourcing expenses, temporary recruitment expenses, procurement expenses, system usage expenses, etc.

Inventory assets (goods in process), portion of allowances for software under development listed under COGS

* Figures rounded down to the nearest million yen

^{- 23 -}

Business Strategy & Outlook (4) Competitive Advantage



- Stock Business = Stable source of revenue based on ongoing contracts
 - Steady growth of revenue by accumulating contracts
 - Stable cost base
- Early promoter of SaaS model
 - SaaS delivery approach best matches the fragmented real estate industry
 - Promoting best practices for the real estate industry through our ASP services
- Direct sales force = tight relationship with clients, deep industry knowledge
 - Our products accurately reflect industry-wide client needs
 - Deep industry knowledge allows for the development of first-of-a-kind products
 - Our Support Center provides telephone and email support to our clients 7days a week
- Entirely in-house development
 - Accumulated knowledge of industry practices and key data characteristics
 - Shorter time to market of our products
- Debt free and financially sound
 - Investment in the development of ASP Service products within cash flow from business activities
 - Managing credit risk by incorporating advanced payment and security money policies for our ASP services

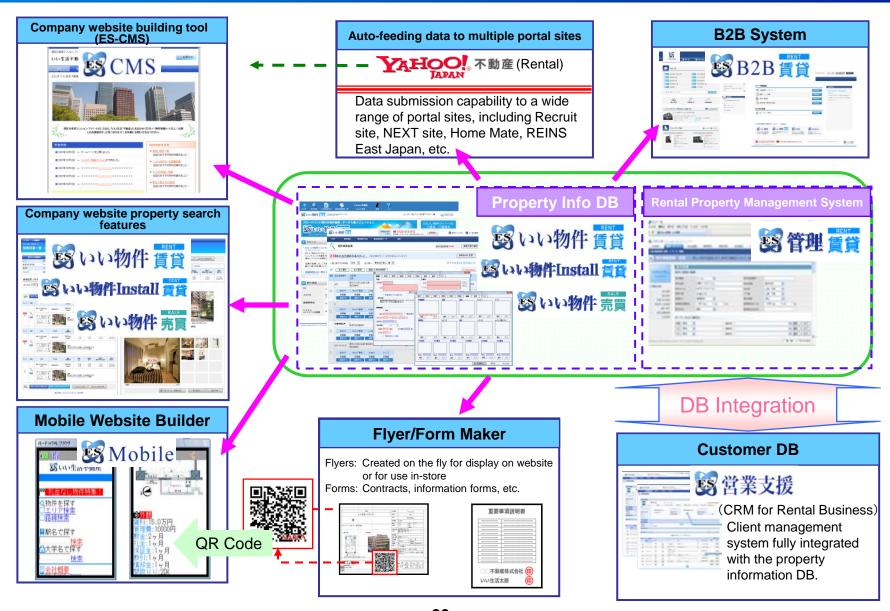


Appendix

- 1 Business Overview
- 2 Financial Data
- 3 Company Profile

Overview of our Turnkey Solutions (The power of integrated information management)





Typical Client Usage Pattern



Example

One real estate company (operating one store) using our basic property information database service, taking advantage of our property search features on their website and mobile site. Web and mobile sites easily self managed using our CMS tools.

ASP Service	Contents	Initial charge (before tax)	Monthly charge (before tax)
e-Bukken LITE (managing up to 250 properties)	Basic features enabling database management of property information. Monthly charge varies depending on the maximum number of properties to be entered in the database.	20,000 yen	4,000 yen
Optional Service ① Basic set up of company website	Integrating the property information database with the company website to display vacant properties. This optional service is required in order to use the other optional search and preference display features.	10,000 yen	3,000 yen
Optional Service ② Train line search on company website	Search feature enabling users to search and narrow down vacant properties based on train line and stations.	5,000 yen	3,000 yen
Optional Service ③ Area search on company website	Search feature enabling users to search and narrow down vacant properties by specific area.	5,000 yen	3,000 yen
Optional Service ④ List features on company website (up to five)	List feature creates various lists based on a specific criteria (i.e. pets allowed, new properties, within five minutes walk of station, automatic locks, etc.).	8,000 yen	4,000 yen
Optional Service ⑤ Data submission (listing on one portal site)	Submission of data to a specified portal site. (It is required that the client have a separate listing contract with the relevant portal site.)	50,000 yen	10,000 yen
ES-CMS	Easy to use website builder for anyone with basic computer skills. No prior knowledge of HTML, etc. required.	47,000 yen	9,000 yen
ES-Mobile	Easy to use mobile site builder for anyone with basic computer skills (including QR Code generator).	20,000 yen	10,000 yen
Total		165,000 yen	46,000 yen

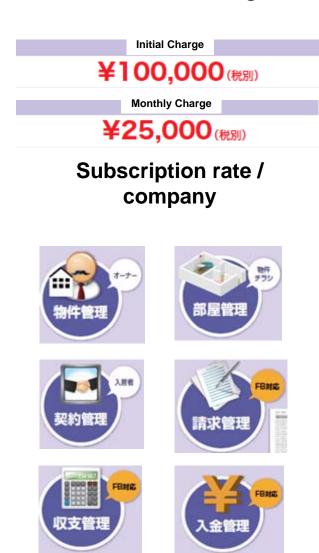
^{*} A separate listing contract and charges are required for listing on Yahoo! Real Estate.

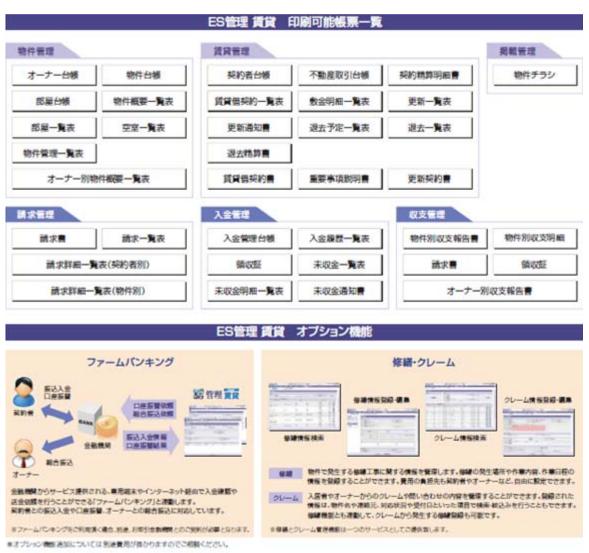
New ASP Service product ① Rental Property Management System





■ End-to-end integrated solution: property promotion to property management





New ASP service product ② CRM for Rental Business





Instantly match the "right" property to the "right" prospective client!

Subscription rate / store

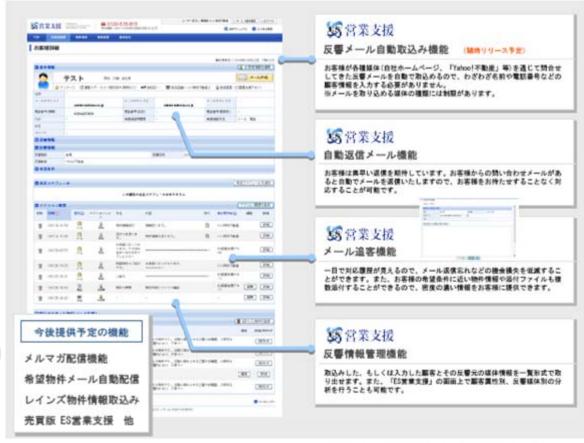
Initial charge 100,000yen

Monthly charge 40,000yen



「ES営業支援」から拡がる多彩なオプション機能

「ES営業支援」の管理画面にて一度入力すると、高度にデータベース化された顧客情報となり、多彩な機能で活用することが出来ます 単に顧客対応業務の軽減だけでなく、あらゆる不動産の業務シーンにおいて活用出来るデータベースが、多大な初期の構築費用をかけず 利用することができます。



※面面イメージは2008年9月現在のものであり、変更されることがございます。

3Q Results for FYE March 2009 Income Statement (Quarterly basis)



(Million yen)		FY2	007			FY2	800		FY2009			
(Willion yell)	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Sales	279	393	391	531	419	473	500	544	519	540	568	
Gross Profit	55	182	148	212	145	209	227	257	247	265	289	
Gross Profit Margin	20.0%	46.5%	37.9%	40.0%	34.7%	44.1%	45.4%	47.2%	47.6%	49.1%		
Operating Profit	△66	50	△19	50	△57	Δ1	30	62	21	33	60	
Operating Profit Margin	△23.7 %	12.9%	△5.0 %	9.6 %	△13.6%	△0.2%	6.1%	6.1%	4.0%	6.2%	10.7%	
Recurring Profit	△65	50	△19	51	△55	△0	30	64	21	34	60	
Recurring Profit Margin	△23.5 %	12.8%	△5.0 %	9.6%	△13.3%	△0.1%	6.2%	11.9%	4.1%	6.4%	10.7%	
Extraordinary Income	7	8	0	90	32	-	-		_	_	_	
Extraordinary Loss	-	3	17	_	0	0	2	_	0	_	_	
Quarter Net Income	△36	32	△25	91	△16	△4	15	39	8	12	29	
Net Income Margin	△13.1%	8.2%	△6.6%	17.2%	△4.0%	△0.9%	3.0%	7.2%	1.7%	2.2%	5.1%	

^{*} FY2007 1Q to FY2009 1Q figures are non-consolidated, FY2009 2Q figures are consolidated

^{*} Figures are rounded down to the nearest million yen

3Q Results for FYE March 2009 Balance Sheet (Quarterly basis)



(Million yor)		FY2	007			FY2	8008		FY2009			
(Million yen)	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Current Assets Total	955	877	835	956	923	918	926	952	881	1,021	955	
Non-Current Assets Total	562	682	727	764	740	774	782	798	851	861	889	
Assets Total	1,518	1,559	1,562	1,720	1,664	1,693	1,708	1,750	1,732	1,883	1,844	
Current Liability Total	179	183	195	233	204	233	222	242	212	338	270	
Non-Current Liability Total	1	1	16	26	29	33	43	50	53	66	74	
Liability Total	179	184	211	259	234	267	267	293	265	404	344	
Net Assets Total	1,339	1,374	1,350	1,460	1,429	1,426	1,442	1,457	1,466	1,479	1,500	
Liability & Net Assets Total	1,518	1,559	1,562	1,720	1,664	1,693	1,708	1,750	1,732	1,883	1,844	

^{*} FY2007 1Q to FY2009 1Q figures are non-consolidated, FY2009 2Q figures are consolidated

^{*} Figures are rounded down to the nearest million yen

3Q Results for FYE March 2009 Cash Flow Statement (Quarterly basis)



(Million yen)		FYE Ma	rch 2007			FYE Mai	rch 2008		FYE March 2009			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
CF from Operating Activities	Δ111	△5	18	78	52	48	24	123	39	233	17	
CF from Investing Activities	△51	△167	△87	△19	△10	△74	△49	△72	△91	△69	△85	
CF from Financing Activities	_	3	2	2	2	0	1	△24	0	0	△7	
Net increase in cash and cash equivalents (△decrease)	△162	△169	△67	99	43	△26	△24	26	△51	164	△76	
Cash and Cash Equivalents (end of term)	693	524	456	556	600	574	549	575	524	688	612	

^{*} FY2007 1Q to FY2009 1Q figures are non-consolidated, FY2009 2Q figures are consolidated

^{*} Each quarterly cash flow figures have not been audited

^{*} Figures are rounded down to the nearest million yen

3Q Results for FYE March 2009 Other Data (Quarterly basis)



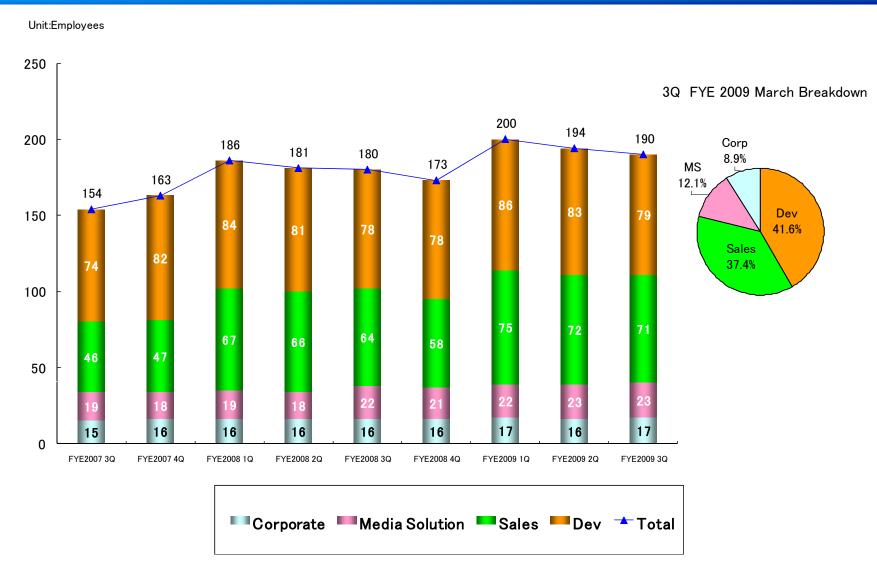
		FY2	007			FY2	800			FY2	009	
(Million yen)	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
ASP Service	99	107	131	148	165	178	210	236	241	276	296	
Advanced ASP Service	152	257	230	351	223	266	264	282	258	243	251	
Network Solution	27	27	29	31	31	29	24	25	20	20	19	
Sales Total	279	393	391	531	419	473	500	544	519	540	567	
cogs	223	210	242	319	274	264	272	287	272	275	279	
SG & A	121	132	167	161	202	210	196	194	226	220	222	
Cost Total	345	342	410	480	477	474	469	481	498	495	501	
Operating Profit	△66	50	△19	50	△57	Δ1	30	62	21	44	66	
Recurring Profit	△65	50	△19	51	△55	△0	30	64	21	45	66	
Number of ASP Service clients •Companies •Stores	352	417	700 944	885 1,176	977 1,281	1,140 1,491	1,349 1,730	1,454 1,890	1,527 2,016	1,572 2,128	1,637 2,292	
Number of Employees (Non- consolidated)	125	137	154	163	186	181	180	173	200	194	190	

^{*} FY2007 1Q to FY2009 1Q figures are non-consolidated

^{*} Figures are rounded down to the nearest million yen

Summary of 3Q Results: Number of Employees (Non-consolidated)





* Excluding officers, advisors, and part-time workers

Company Profile



Established: January 21, 2000

Paid-in capital: 614 million 210 thousand 476 yen (As of the end of December 2008)

Listing: Mothers section of the Tokyo Stock Exchange (Code: 3796)

Relationship banks: The Bank of Tokyo-Mitsubishi UFJ, Ltd., Resona Bank, Ltd., Mitsubishi UFJ Trust and Banking

Corporation, The Sumitomo Trust & Banking Co., Ltd., Sumitomo Mitsui Banking Corporation

of employees: 190(As of the end of December 2008)

Officers: President & CEO Kiyotaka Nakamura

Executive Vice President & Co-CEO Zenichi Maeno

Executive Vice President & CFO Hiroyuki Shiokawa

Executive Vice President & COO Hiroyoshi Kitazawa

Senior Managing Director & CIO Yoshiaki Kuno

External Director Hiroyasu Otabe (Yahoo Japan Corporation)

Standing Corporate Auditor Akira Hirano

Corporate Auditor Masahito Omachi

Corporate Auditor Shinichi Shamoto

Corporate Auditor Masayasu Takahara

Audit Corporation: The Kisaragi Accounting Office

Headquarters: 2-32, Minamiazabu 5-chome, Minato-ku, Tokyo Osaka office: 4-16, Dojimahama 1-chome, Kita-ku, Osaka

Fukuoka office: 11-17, Tenjin 1-chome, Chuo-ku, Fukuoka-shi, Fukuoka

Nagoya office: 4-3, Nishiki 2-chome, Naka-ku, Nagoya-shi, Aichi

Corporate Site (Japanese only)

http://www.e-seikatsu.info/

English presentations are available at

http://www.e-seikatsu.info/IR/english/investorRelations.html